



GLN Registration

PureLease

Version 26.2.1



Document Information

Notices

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Disclaimer

This guide is designed to help you to use the PureLease applications effectively and efficiently. All data shown in graphics are provided as examples only. The example companies and calculations herein are fictitious. No association with any real company or organization is intended or should be inferred.



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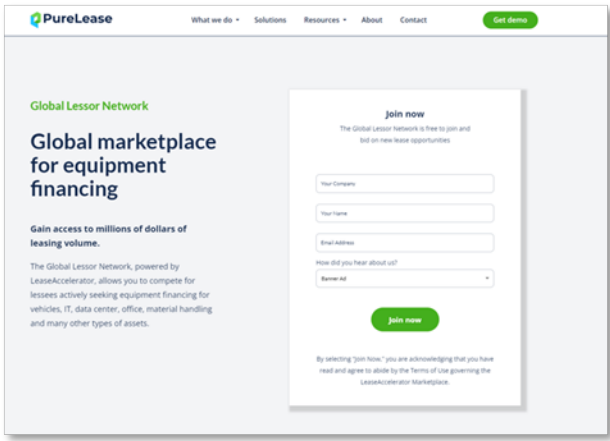
Introduction to the Purelease Global Lessor Network Marketplace

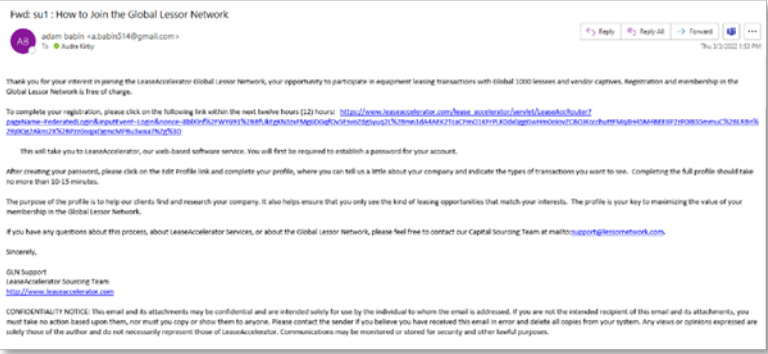
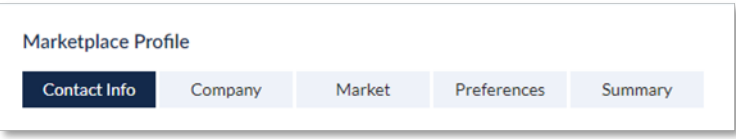
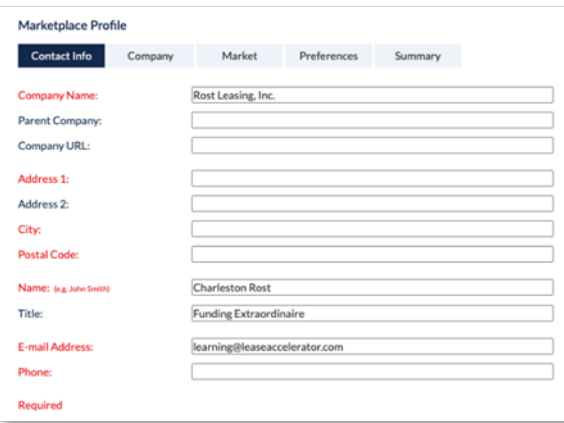
The Global Lessor Network Marketplace (herein after referred to as the GLN) is a PureLease application, powered by PureLease. The GLN is an extensive network of Lessors ready to provide lease financing at a competitive rate.

The GLN is free to join and bid on new lease opportunities. It significantly lowers the cost of sales by delivering highly qualified lease requests directly to the Lessor. The Lessor gains access to millions of dollars of leasing volume. Regardless of the equipment, from computers to machinery to aircraft, the GLN allows Lessors to compete for Lessees actively seeking financing. The network is made up of more than 500 banks, vendor captives, and independent leasing companies and is growing every day.

The GLN is integrated with the PureLease enterprise lease sourcing application, allowing Lessors to compete for business anywhere in the world. Registered and approved members of the GLN get new lease opportunities that match their Lessor profile.

Registering with the GLN is an easy process, explained below.

Step	Action
1	<p>Navigate to www.purelease.net and complete the short launch form with your company name, your name, and your work email address.</p> 
2	<p>Once the form has been submitted, look for an email message from the GLN. You may need to check your junk/spam folders.</p>

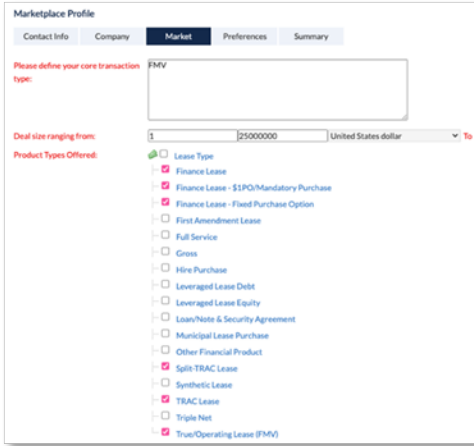
Step	Action
3	<p>The email will prompt you to login to PureLease (www.leaseaccelerator.com/lease_accelerator), our web-based software service for managing leasing transactions around the world.</p>  <p>Note: Please use the link contained in the email within 12 hours of receiving as it will take you directly into PureLease to create a password and review the site's Terms of Use.</p>
4	<p>Once you've logged in and created a password, you are taken to the Marketplace Profile workspace.</p> 
5	<p>Start with the <i>Contact Info</i> tile and populate all relevant fields.</p> <p>Note: Red fields are required.</p> 

Step	Action
6	<p>On the <i>Company</i> tile, complete information regarding your company.</p> <div data-bbox="272 296 862 657"><p>Marketplace Profile</p><p>Contact Info Company Market Preferences Summary</p><p>Company Type: Bank</p><p>Year Business Started: </p><p># of Employees: 1-25</p><p>Total Annual Amount Financed (USD): Less than \$5 million</p><p>Current Portfolio Size (USD): Less than \$25 million</p><p>We finance vendor programs (please check all that apply):</p><ul style="list-style-type: none"><input type="checkbox"/> Retail programs in which our financing team supports the vendor's sales team in the field using our lease agreement<input type="checkbox"/> Private-label<input type="checkbox"/> Wholesale programs in which individual transactions are sold and assigned to us under a framework agreement<input type="checkbox"/> We buy portfolios from vendor captives<p>How is your business different from other leasing companies?:</p><p>Required</p></div>



Step **Action**

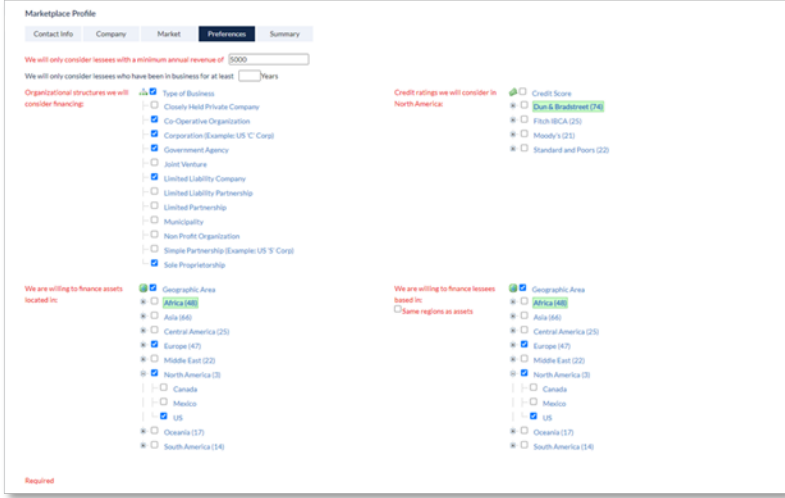

7 The next two tiles collect data which are the main determining factors in what Request for Proposals (RFPs) will be sent to you for consideration and bidding. Use these tiles to outline what and where your company is interested in providing financing for.



Note: Please take your time and be specific with your selections as the information will not only be used to determine what RFPs you receive, but PureLease also uses the information to run reports and analytics to provide to our customers. If you do not lease certain types of equipment or do not lease in certain geographical locations (Geos), please do not select those boxes. These sections in particular will be reviewed during the phone interview performed by the LAS Staff from our Sourcing team.

On the *Market* tile, enter information on what types of deals you are willing to consider. This includes deal sizes, lease types, equipment types you would consider financing, as well as target industries.

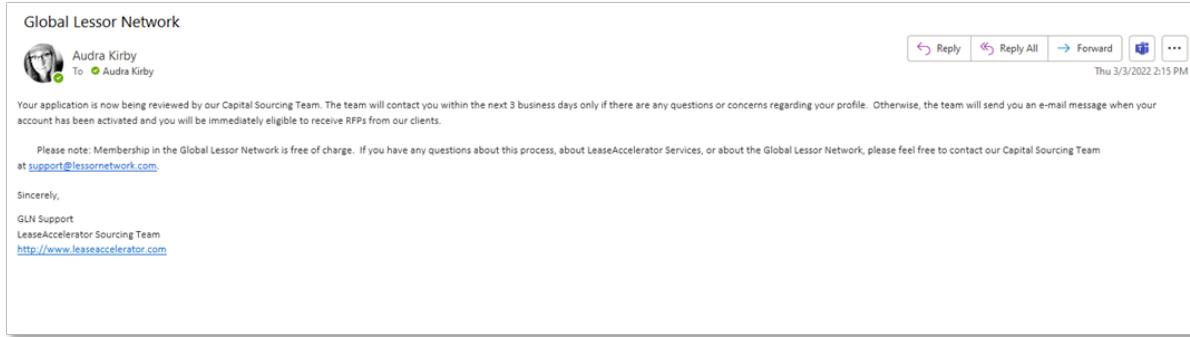


Step	Action
8	<p>On the <i>Preferences</i> tile, choose the type of business, credit rating, geographic area and regions you are willing to finance in.</p> 
9	<p>On the <i>Summary</i> tile, review everything you have entered, ensuring all required fields have been populated.</p> 
10	Click Save .

Phone Interview

Once you have completed and saved your profile, an email will be sent to PureLease staff, who will then review your profile and contact you for a phone interview.

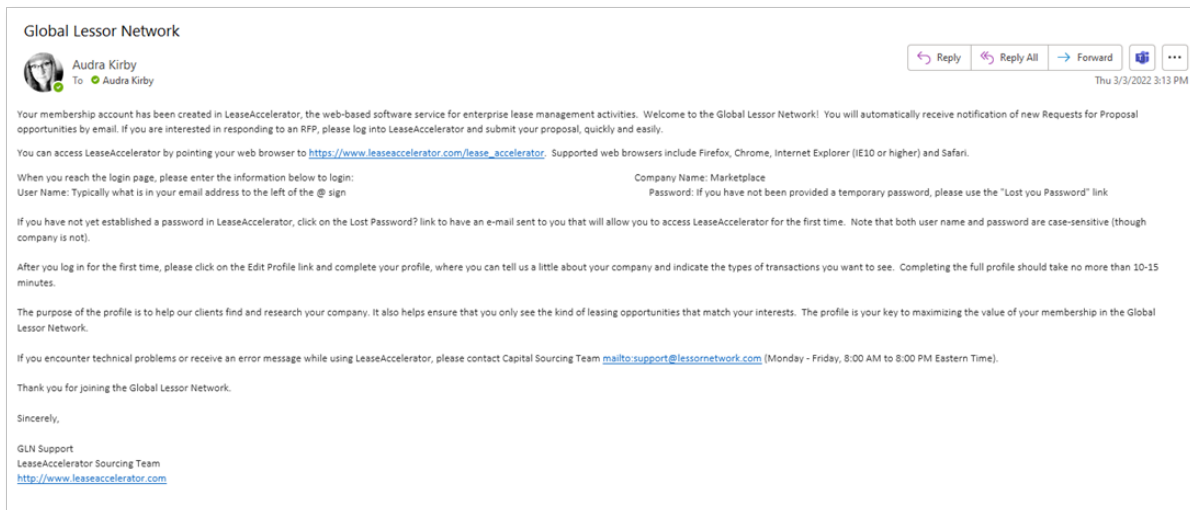
Example of email that will be received once the profile portion has been completed by the potential Lessor:



Approval

Once PureLease staff has performed a review, possible phone interview, and determined you are a good fit for the GLN, your profile will be approved.

Example of an email you will receive once your profile has been approved:



Once the profile is approved, you will begin to receive RFP's that are released by our customers that fit the selections you made in your profile.

At any point, you can login to PureLease and update your profile to match the changing needs of your company.

Anytime you login to PureLease *after* you have completed and saved your profile, you will need to make sure you use **Marketplace** as the company name on the login screen and not your company name. Your username is generally what comes before the @ sign in your email address.

Example of the body of an RFP email sent out from PureLease:

FW: su1 : LeaseAccelerator - Released RFP Notification: Allegheny Technologies Incorporated RFP: ATI - MILLERSBURG - Combustion Ion Chromatography (C-IC) Instrument ...



Tamera Rost
To: Mitali Bhattacharya, Audra Kirby

Reply Reply All Forward

Thu 7/8/2021 8:18 PM

- RFPATI_-_MILLERSBURG_-_Combustion_Ion_Chromatography_(C-IC)_Instrument_986747692-38492.pdf 159 KB
- PriceQuoteQUOTAT-282041208.pdf 58 KB

Original Message

From: LAS Equipment Lease Sourcing <leaseaccelerator@leaseaccelerator.com>
Sent: Thursday, July 8, 2021 5:42 PM
To: Tamera Rost <trost@leaseaccelerator.com>
Subject: su1 : LeaseAccelerator - Released RFP Notification: Allegheny Technologies Incorporated RFP: ATI - MILLERSBURG - Combustion Ion Chromatography (C-IC) Instrument (US)

The following RFP has been released:

RFP Name: ATI - MILLERSBURG - Combustion Ion Chromatography (C-IC) Instrument
Lessee: Allegheny Technologies Incorporated Amount to be financed: \$130,502.38
Comments:

Please log on to LeaseAccelerator at https://www.leaseaccelerator.com/lease_accelerator to view and respond to this RFP.

If you have any questions, or need additional support, or if you no longer wish to participate in the LeaseAccelerator Marketplace, please email us at email.support@lessornetwork.com (Monday - Friday, 8:00 AM to 8:00 PM Eastern Time).

Please also acknowledge that by reading this email you are agreeing to abide by LeaseAccelerator's Terms of Use and confidentiality, located at the following: <https://www.leaseaccelerator.com/terms-of-use/>

Thank you for using LeaseAccelerator. LeaseAccelerator provides lease lifecycle management software, improving cash flow and compliance. Thousands of users rely on our SaaS platform to automate their equipment and real estate lease processes.

Sincerely,

GLN Support
LeaseAccelerator Sourcing Team
<http://www.leaseaccelerator.com>

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Version Summary

Version	Changes/Updates	Date
22R1	Template created and verbiage updated.	03/24/2022

